

31st Annual
FALL



SHOW & SALE

SEPTEMBER 21 ~ 23, 2018



EXHIBITOR GUIDE

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- MOVE-IN & TEAR-DOWN DATES & HOURS
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- LIABILITY INSURANCE REQUIREMENTS

SHOW DATES & HOURS

Friday, September 21 st	10:00 am – 8:00 pm
Saturday, September 22 nd	10:00 am – 8:00 pm
Sunday, September 23 rd	10:00 am – 5:00 pm

EXHIBITOR CHECK-IN

Check-in starts on Wednesday, September 19th at 9:00am. The check-in office is located at the main (north) entrance of the West Pavilion.

Any balance due on your booth space must be paid before you set-up.

MOVE-IN DATES & HOURS

Bulk Space	Wednesday, September 19 th	8:00 am – 9:00 pm
Bulk Space	Thursday, September 20 th	8:00 am – 9:00 pm
Booth Space	Thursday, September 20 th	12:00 pm – 9:00 pm

TEAR DOWN

Sunday, September 23 rd	5:01 pm – 9:00 pm
Monday, September 24 th	8:00 am – 5:00 pm

In accordance with the Rules and Regulations of your lease agreement, no exhibit or display is to be dismantled before official close on Sunday, September 23rd. We insist that nobody start tearing down until we have announced over the PA system that the show is officially closed. We cannot allow you to carry anything out of the building before said announcement. All doors will be manned! Any exhibitor found starting to tear-down before 5:00pm will automatically be removed from our mailing list.

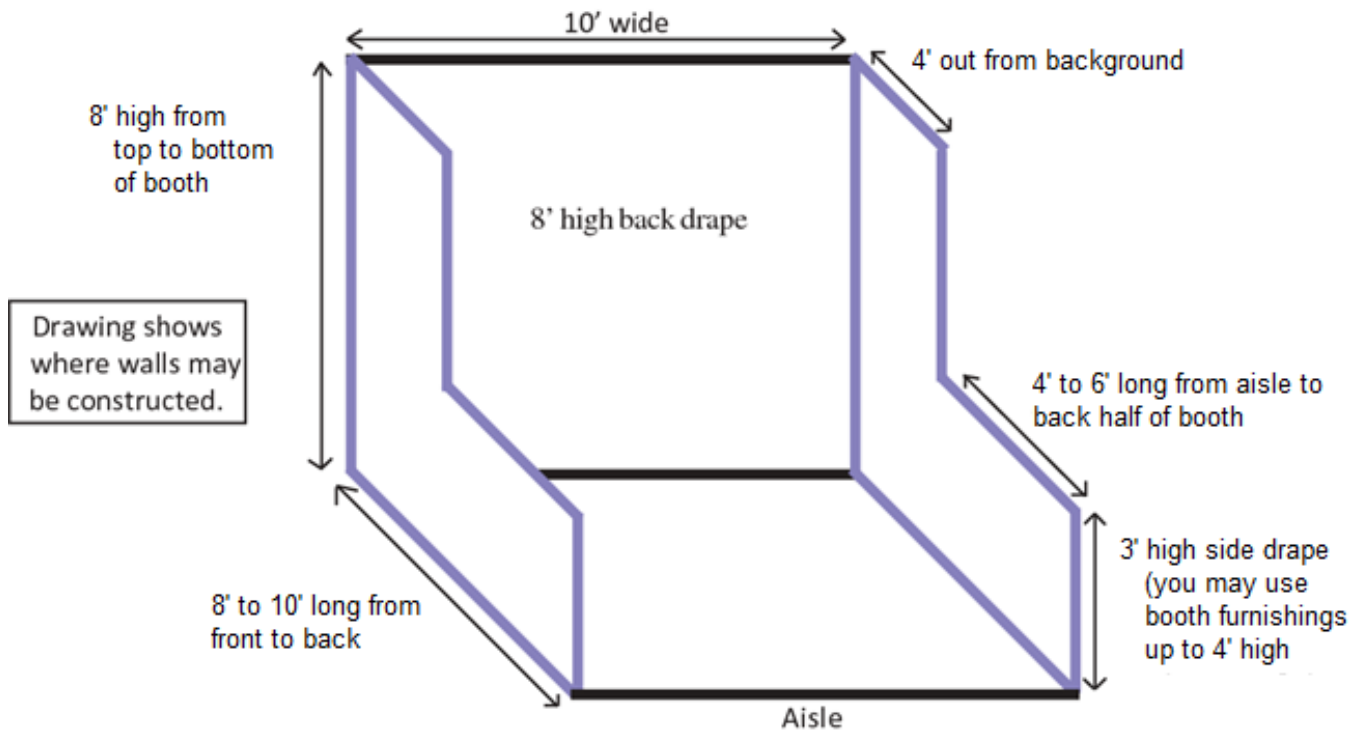
BOOTH CONSTRUCTION INFORMATION

The following information is intended to allow equal exposure by all exhibits. The purpose of exhibiting is to sell. These rules are for your benefit and will be strictly enforced.

The show has made every effort to provide a quality buying environment for our guests. Signs, clothing or items with offensive wording or displays will not be allowed. We hope you will want to be invited back next year. Please make every effort to have a quality appearing exhibit.

- **Any exhibitor using steps or platforms in the booth must have hand rails installed on them by show opening Friday, September 21st at 10:00 am. This is a safety rule that must be complied with. Nobody will be allowed to open without them.**
- **Booth displays & signs are limited to 8' and shall not project more than 4' from the background. Decorations shall not obstruct adjacent exhibits nor project into aisles.**
- **Balloons, stickers, and handmade signs are strictly forbidden.**
- **24-hour security is in effect. We suggest you cover all merchandise at closing each evening and rope off your display.**

- The diagram below clearly indicates the guidelines required for linear booth participation in our show. All exhibit fixtures should be contained within the grey outlined areas shown.



BOAT & RV DEALERS

Forklifts may be contracted with the **Show Decorator** (Fern Exposition & Event Services). Contact them for hourly rate and to schedule forklift use. Clean-up crews will be allowed into the building 3 hours before show time each day; they should report to the **West Pavilion Exhibitor Entrance**.

Special note to dealers hanging signs from the rafters: Signs must be hung from I-beams only; **DO NOT** hang anything from gas or electrical conduit.

INSURANCE INFORMATION & REQUIREMENTS

The insurance requirements are designed to protect your company and the Renfro Productions' managed events. The following questions will be answered in this section regarding insurance for participation in the Indianapolis Fall Boat & RV Show.

ALL EXHIBITORS must provide Show Management with a **Certificate of Liability Insurance** in the amount required by the Indiana State Fairgrounds (\$2,000,000 General Aggregate with 1,000,000 Per Occurrence).

A Certificate of Liability Insurance with "additional named insured" endorsements furnish coverage to the "additional insured" for liability "arising out of" the named insured's work, operations, or premises (or some variation on that theme).

When providing a Certificate of Liability Insurance with Additional Named Insured, the wording on the document is very specific and important; just as important as making sure the coverage amounts are accurate.

The descriptor section of the Certificate should read EXACTLY as follows:

Renfro Productions & Management Inc. and Renfro Expositions Inc. are named as "ADDITIONAL INSURED".

Certificate Holder section should read as follows:

Renfro Productions & Management Inc.
6405 Dr. Martin Luther King Jr. Blvd.
Anderson, IN 46013

Make sure the dates of the policy cover the ENTIRE show period, including setup/teardown dates.

QUESTIONS SHOULD BE DIRECTED TO YOUR RENFRO PRODUCTIONS REPRESENTATIVE

If we are not provided with a Certificate of Liability Insurance you may not be able to exhibit. Should damage occur to the building or its property that is attributable to you (Exhibitor) or your (Exhibitor's) staff, then it is your (Exhibitor's) responsibility to reimburse the Indiana State Fairgrounds.

Please contact us if you have any questions regarding this requirement. Certificates of Liability Insurance can be emailed to ejohnson@renfroproductions.com or cgeyer@renfroproductions.com

SHOW DECORATOR ~ FERN EXPOSITION & EVENT SERVICES

The **Show Decorator** will be onsite during the move-in hours of the show.

Fern Exposition & Event Services

1147 South White River Pkwy East Drive

Indianapolis, IN 46225

Phone: (317) 635-9606 • Fax: (317) 634-0993 • Email: indianapolis@fernexpo.com

SIGNAGE

The **SHOW DECORATOR** (Fern Exposition & Event Services) provides a booth identification sign. If you require different signage, contact them directly. Their contact information is provided above (under SHOW DECORATOR).

ELECTRICITY / TELEPHONE / INTERNET

Show Management will furnish one (1) 500 watt outlet per 10' of booth space. Bulk space exhibitors can use outlets on poles for cash registers, computers, TVs, etc. **All spot lights 500 watts and over must be contracted with ERMCO and fees paid to them.**

To obtain telephone and/or internet connections, see ERMCO at their service desk outside of the Show Office or contact them directly at (317) 423-3766 [Shannon Darnell] to place your order.

STAFFING OF EXHIBIT

Every exhibitor is responsible for having his/her display staffed at all times. The Show Management **INSISTS** that all exhibits be staffed during all hours open to the public. Exhibitor Pass Gates will be open one (1) hour prior to show time.

EXHIBITOR CREDENTIALS

An Exhibitor Credential form must be completed and **RETURNED AS SOON AS POSSIBLE** in order to have credentials prepared and ready for check-in. **All credentials may be picked up at check-in.** Exhibitor Pass Gates will be open one (1) hour prior to show time.

Booth Space:

Six (6) badges for your first 8'x10' or 10'x10' booth space; two (2) additional badges for each additional 8'x10' or 10'x10' booth space thereafter.

Bulk Space:

Exhibitors with 400 sq ft will receive eleven (11) badges; eight (8) additional badges for every additional 400 sq ft thereafter.

Additional exhibitor badges may be purchased in advance as well as during the show for \$5.00 each. Exhibitors/workers arriving without their badges may purchase a replace credential (with proper business ID) for \$5.00 in order to obtain entrance.

EXHIBITOR PARKING

Space is limited, we will distribute Parking Passes (provided by the Indiana State Fairgrounds) to best accommodate everyone. Exhibitor parking is **free** so long as you have a Parking Pass displayed on the dash or hanging from the rearview mirror of your vehicle.

CLEANING OF BOOTHS

Debris from your booth must be swept or placed in the aisles after closing each evening. We cannot clean inside your booth. You may have janitor service at your own expense; contract with the show decorator. If you want to clean or straighten up your booth area, then you may come into the building, with proper credentials one (1) hour before show time. You will only be allowed into your own booth.

FREE DRAWINGS/GIVE-AWAYS

Must be authorized by Show Management prior to the opening day of the Show! Contact Kevin Renfro at (765) 641-7712. Exhibitor must provide Show Management with a copy of product liability insurance covering any handout, free drawing and/or give-away requiring product liability insurance. Winners names and/or items must be left in the office before you tear down.

SECURITY

Security service is provided 24-hours daily through the course of the show including set-up and tear-down. Security will be posted throughout the entire show. Although we take every precaution to protect your property, we cannot be responsible for the disappearance of any item, especially if your booth area is left unattended. We suggest that you cover your booth or tables and rope it off each evening.

SHIPPING/MAILING ADDRESS

Address of the event facility is as follows:

Indiana State Fairgrounds
West Pavilion & "Exhibit Booth #"
c/o [Exhibit Name]
1202 East 38th Street
Indianapolis, IN 46205

If you are having any packages shipped to the Fairgrounds, please have all shipments marked with the appropriate BUILDING and BOOTH NUMBER (ie, West Pavilion #100).

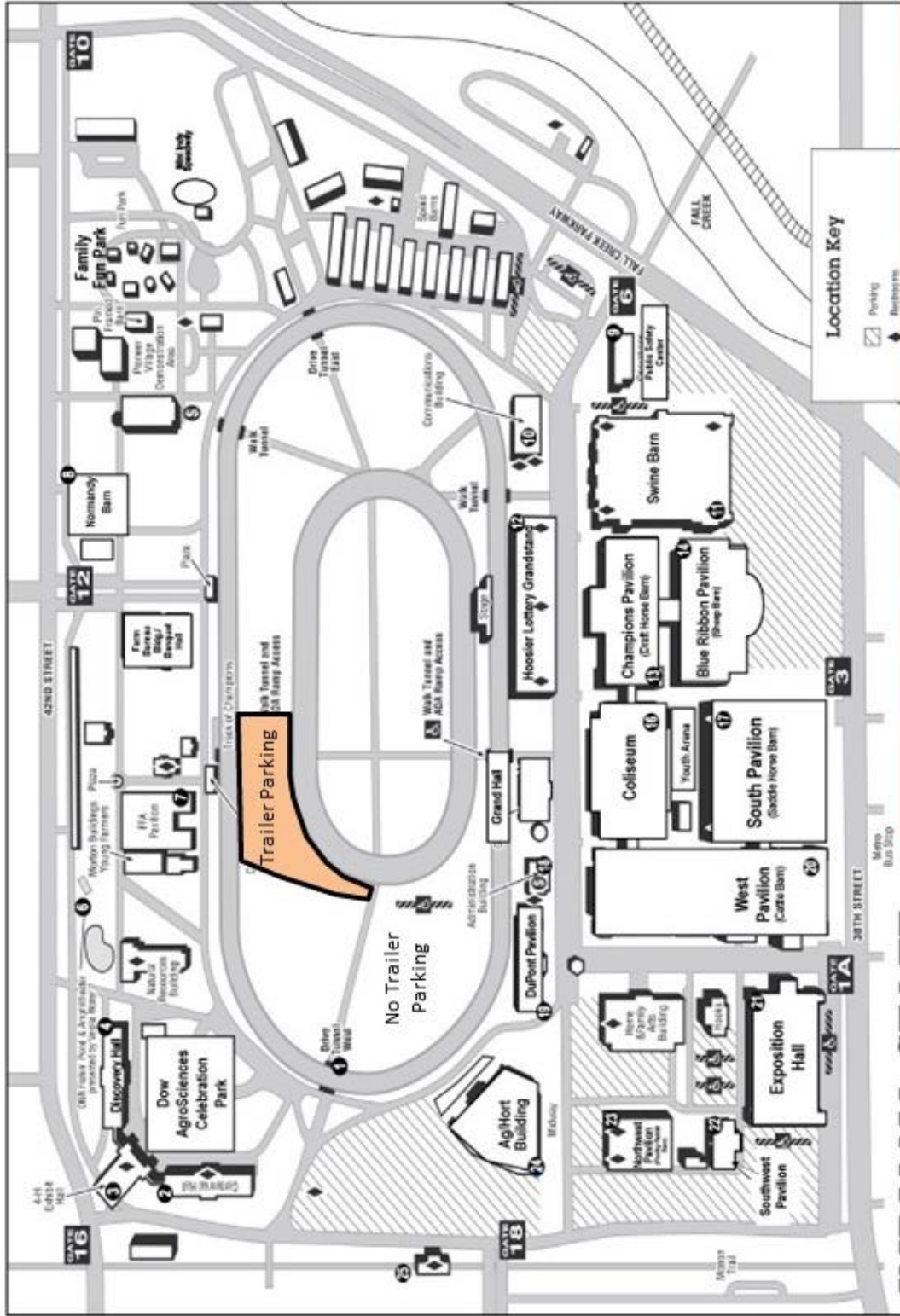
INDIANA STATE FIRE MARSHAL REGULATIONS

This is a **No Smoking** facility; smoking will only be allowed in designated areas. Smoking IS NOT PERMITTED within the buildings.

- The Indiana State Fire Regulations & City Ordinances prohibits **ANYTHING** from protruding into the aisles. These rules will be strictly enforced.
- With regard to motorized vehicles, watercrafts and forklifts:
 - The maximum amount of gasoline permitted to remain in the tank is less than one-fourth ($\frac{1}{4}$) of a tank.
 - Gasoline tank caps must be locked, taped or sealed and approved by the State of Indiana Fire Marshal.
 - All battery connections must be removed from the battery upon termination of the move-in until commencement of the move-out. Both positive and negative cable ends must be taped to void any chance of sparks.
 - All Liquid Propane (LP) gas tanks must be removed from trailers, mobile homes and any other vehicles using LP.

PETS/ANIMALS

Exhibitors are not permitted to bring pets or live animals into the Show without prior permission from Show Management; with the exception of service dogs and guide dogs.



INDIANA STATE FAIRGROUNDS

Exhibitor Trailer Parking – All box trucks & trailers must park in the lot northwest of the half mile track. Trailers will no longer park in the southwest corner paved lot. Barricades will be set up to create a path and indicate the parking area. This will allow for more vehicle parking for customers to the events. Stay off the half mile track and be aware of horse training. Trailers parked in any other location will be towed.